



September 8, 2023

Please take a moment to read a message from Dr. Jaffari:

I'd like to speak with you openly and candidly.

Team Dental opened in 2013, rooted in the philosophy of being team-oriented and patient-centered. We've strived to cultivate a productive and pleasant environment for staff and patients, and we're incredibly proud of how we've provided care.



Unfortunately, our operating model as an insurance-based practice is simply not sustainable due to continually decreasing reimbursement rates. Patients are also challenged with increased out-of-pocket premiums with decreasing benefits.

To remain healthy as an organization, we are at a crossroads: shorten appointments to increase volume and burden our team or use lower quality products and services.

This is a direct conflict with our patient-centered mission. We *refuse* to compromise quality of care.

But, we have found our solution!

What does this mean for us?

We are...breaking up! Not with you, but with your insurance carrier. **By October 15, 2023:** We will be an out-of-network provider with all insurances, except for Delta Dental Premier in NJ.

Our Next Step

Our door remains open to you and your loved ones in 3 ways:

1. The New Team Dental Membership Plan!

I am excited to launch a robust in-office plan rooted in preventative care! Additional details provided for each office: [Philadelphia](#) & [Swedesboro](#)

2. Out-of-Network Reimbursements

Although we will not be in-network, patients are still able to utilize out-of-network benefits. The staff will help you navigate out-of-network reimbursements.

3. HSA / FSA or Cash Pay

This remains unchanged and can be applied towards the membership plan too!

To ensure a seamless transition, we are **offering a \$100 account credit** to all existing patients from 9/5/23 - 10/31/23. This credit can be applied towards ANY dental treatment!*

Additionally, to ease the transition for existing patients, we are offering **30% off major dental work* through 10/31/23 (including implants, crowns, bridges, and veneers)**. Depending on your insurance, you may also qualify for out-of-network reimbursement. If you've been holding off treatment - this is the time to take advantage!

Review our FAQs or call (855-995-TEAM) and our staff will guide you through this exciting transition!

Love,
Dr. Jaffari

*Some exclusions apply, credit cannot be applied towards Membership Plan and cannot be combined with other promotions.

**I love all of my patients - if you want to speak to me directly, please call the office 😊

